

NEGOTIATIONS/COLLECTIVE BARGAINING PUBLIC SPEAKING & TELLING OUR UNION STORY

Dallas, TX | January 31 – February 1, 2020

Applications must be submitted to the I.A.T.S.E. Education Department at least 3 weeks prior to the beginning of the course.

PARTICIPANTS MUST ATTEND THE COURSE/S IN WHICH THEY ARE ENROLLED IN THEIR ENTIRETY TO GRADUATE AND TO RECEIVE THEIR CERTIFICATE FOR THAT COURSE.

PLEASE PRINT LEGIBLY

1. APPLICANT			
LAST NAME	FIRST NAME	MIDDLE INITIAL	
NAME AS YOU WISH IT TO APPEAR ON DIPLOMA, if different from above:			CELL PHONE _____-_____-_____
STREET ADDRESS			HOME PHONE _____-_____-_____
CITY	STATE/PROVINCE	ZIP/POSTAL CODE	WORK PHONE: _____-_____-_____
EMAIL ADDRESS (please print)			
SOCIAL MEDIA HANDLES/USERNAMES, IF APPLICABLE:			
FACEBOOK		TWITTER	INSTAGRAM
2. CHOOSE ONE COURSE			
CLASSES WILL BE HELD FOLLOWING THE GENERAL EXECUTIVE BOARD MEETING, BEGINNING MID-DAY ON FRIDAY, JANUARY 31, 2020 AND ENDING AT APPROXIMATELY 6 P.M. ON SATURDAY, FEBRUARY 1, 2020			
<input type="checkbox"/> Negotiations/ Collective Bargaining		<input type="checkbox"/> Public Speaking and Telling Our Union Story	
3. LOCAL UNION INFORMATION			
LOCAL NUMBER	LOCAL UNION CITY/ STATE	POSITION AT LOCAL	HOW LONG IN CURRENT OFFICE
OTHER UNION POSITIONS PREVIOUSLY HELD:			
4. APPLICANT SIGNATURE			
I certify that all the information on this form is true and complete to the best of my knowledge. I agree that the I.A.T.S.E. can share my name with its General Executive Board and with any local union. I consent to the use by I.A.T.S.E. of my name or likeness to promote or publicize the I.A.T.S.E. (whether in print or electronic form or otherwise). I hereby release I.A.T.S.E. from any and all liability for using my name or likeness and waive all claims against I.A.T.S.E. arising from the use of such information. I also hereby grant a license to I.A.T.S.E. to use my name or likeness and expressly disclaim all rights to all value and benefit(s) I.A.T.S.E. may gain through the use of such information.			
SIGNED			DATE
5. AUTHORIZATION FROM THE LOCAL UNION EXECUTIVE BOARD			
I certify that I.A.T.S.E. LOCAL _____ endorses the enrollment of the above named applicant in the I.A.T.S.E. Officer Institute.			
SIGNED			DATE
TITLE			
FOR I.A.T.S.E. EDUCATION DEPARTMENT USE			
APPLICATION RECEIVED	STATUS AND NOTIFICATION	INITIALS	

Return Completed Application via Email or Mail to:

I.A.T.S.E. Officer Institute, 207 West 25th Street, Fourth Floor, New York, NY 10001

Email: officerinstitute@iatse.net Facebook/Twitter: @iatse

COLLECTIVE BARGAINING

This course will teach tools and techniques for effective local union contract negotiations, including the importance of advance strategic planning, how to select and manage a bargaining committee, determining the Local's objectives, priorities and bargaining positions, writing proposals, anticipating management demands, negotiating-table basics, communications with workers and others about negotiations, discussion of contract campaigns, what to do during eleventh-hour negotiations, how to settle difficult issues and reach an agreement, and preparing a memorandum of agreement. The class is interactive and participatory and will include a mock bargaining session in which all students will participate. This course is appropriate for local union officers who negotiate directly with employers on behalf of their workers, and union members who are scheduled to serve on or lead negotiations on behalf of their Locals and is offered for both Canadian and U.S. Locals.

PUBLIC SPEAKING AND TELLING OUR UNION STORY

Union leaders need the ability to clearly express ideas in ways that strengthen solidarity, inspire teamwork, and move people to action. Whether you are running a meeting, organizing, making a presentation, negotiating a contract, or giving a speech, your ability to effectively and persuasively speak is directly tied to good leadership and representing your workers. This one-day course will cover: The fundamentals of public speaking; Practice in composition/development of, delivery, and criticism of informative, persuasive, professional, and engaging speeches/presentations; Techniques and approaches to prepare yourself for public speaking and combat nervousness. Through storytelling exercises and group activities, instructor Adam Wade will empower you to communicate authentically, inspire others, engage with clarity and humor, and increase your confidence and ability to get in front of people and be heard.